Connecting
Connecting

- Individual views => communalities
Connecting

- Individual views => communalities
- Disputants address each other immediately
Connecting

• Individual views => communalities
• Disputants address each other immediately
• Circular questions:
  – How do you think that the other party perceives the situation?
Connecting

- Individual views => communalities
- Disputants address each other immediately
- Circular questions:
  - How do you think that the other party perceives the situation?
  - What do you need from the other to collaborate constructively?
Connecting

- Individual views => communalities
- Disputants address each other immediately
- Circular questions:
  - How do you think that the other party perceives the situation?
  - What do you need from the other to collaborate constructively?
  - How did you both solve issues in the past?
Connecting

• Individual views => communalities
• Disputants address each other immediately
• Circular questions:
  – How do you think that the other party perceives the situation?
  – What do you need from the other to collaborate constructively?
  – How did you both solve issues in the past?
• Focus on the interdependencies