

# Mediation



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- A win-win solution: a solution, better than what either of the disputants started with
- A mutually acceptable solution that satisfies both individual and common needs

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- Points at the weaknesses of the case
- Predicts what a judge or jury would do
- Directs parties to a particular settlement

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- European Union: European Commission (2002, 2004, 2012)



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- 7) (Follow-up)



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- Provide the opportunity to ask questions
- Be clear, transparent and consistent

